





Annual Accounts and Financial Statements Year Ended 30th September 2021

# GREEN



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#### **Credit Union Invocation**

Lord, make me an instrument of thy peace

Where there is hatred, let me sow love;

where there is injury, pardon;

where there is doubt, faith;

where there is despair, hope;

where there is darkness, light;

and where there is sadness, joy.

O DIVINE MASTER, grant that I may

not so much seek to be consoled as to console;

to be understood as to understand;

to be loved as to love;

for it is in giving, that we receive;

it is in pardoning, that we are pardoned;

and it is in dying that we are born to eternal life.

#### **Notice of Annual General Meeting**

Notice is hereby given that the 2021 Annual General Meeting of Tower Credit Union Limited will take place online at **8.00pm on Wednesday 26th January 2022**, using the GoToWebinar platform. Full details of how to register for the AGM and how to take part in the meeting in advance and on the night are set out below.

As questions may require supporting documentation and / or research by way of reply, members are requested to send any questions they have prior to the AGM with your name, account number and phone number to **agmquestions@towercu.ie** to arrive before close of business on **Friday 21**<sup>st</sup> **January 2022**. You can submit a question during the AGM by using the Q&A function at the bottom of the screen.

Motions, rule amendments and elections at the AGM will be conducted by way of online poll. The votes will be tallied electronically and verified by a member of the Board Oversight Committee. All non-presenting participants will be muted and have their cameras switched off to allow the smooth running of the meeting. The AGM will be recorded for minute taking purposes.

#### **Notice of Elections**

Elections will be held to fill six (6) vacancies on the Board of Directors and one on the Board Oversight Committee, and for the position of Auditor.

#### **Agenda**

- 1. Acceptance of proxies (if any) by the Board of Directors
- 2. Ascertainment that a quorum is present
- 3. Adoption of Standing Orders
- 4. Approval Minutes of AGM 2020
- 5. Report of the Chair
- 6. Presentation of the Financial Statements
- 7. Report of the Auditor
- 8. Report of the Board Oversight Committee
- 9. Report of the Nominations Committee
- 10. Appointment of Tellers
- 11. Election of the Auditor
- 12. Election of Board Oversight Committee (one vacancy)
- 13. Election of Directors (six vacancies)
- 14. Rule Amendment
- 15. Committee Reports (summary)
- 16. Any Other Business
- 17. Announcement of election results
- 18. Close of meeting

Anne Brougham

Anne Brougham, Secretary

#### **Board of Directors and Board Oversight Committee**

**Board of Directors** 

Brian Douglas (Chair) Padraig Kelly (Vice Chair)

Anne Brougham (Secretary) Joseph Menton (Asst. Secretary)

Kieran Carroll Robert Dowds
Dean Alford Allsun Fanning
Tom Dunphy Bernard Norton

**Board Oversight Committee** 

John Maguire Ciaran Fitzgerald Suresh Plathottam

**Auditors** 

Duffy Burke & Co have (being eligible) indicated their willingness to continue in office in accordance with section 115 of the Credit Union Act 1997, as amended.

#### **Other Committees**

**Nominations Committee** 

Brian Douglas Joe Menton Anne Brougham

**Credit Committee** 

Kieran Carroll Anne Brougham Adrienne Seery

**Credit Control Committee** 

Joe Menton Tom Dunphy Noel Molloy

**Membership Committee** 

Dean Alford Robert Dowds Andrea O'Connor

Audit, Risk & Compliance Committee

Padraig Kelly Dean Alford Brian Douglas

**Investments Committee** 

Kieran Carroll Tom Dunphy David Matthews

**Strategic Development & Marketing Committee** 

Brian Douglas Kieran Carroll David Matthews

**Community Development Committee** 

Robert Dowds Pamela Grogan

**Complaints Sub-Committee** 

Kieran Carroll Joe Menton

**Internal Auditor** 

IAS Internal Audit Services (ILCU)

**Risk Management** 

CARMA Compliance & Risk Management Associates Ltd.

## **HELP US TO GO GREEN**

Every year, Tower Credit Union posts out tens of thousands of Annual Reports and Paper Statements to members.

By signing up to receive such information by email, you will help to reduce our carbon footprint and save money on print and postage.



30,000 reports

are printed & posted every year
(at a cost of €54,000)



#### Virtual AGM 2021 - Instructions for Members

Due to the ongoing Covid-19 pandemic, the board of directors has again decided that the AGM should be held on a "virtual" basis. While there will be differences between this approach and our traditional "physical" meeting, we will try to replicate the physical meeting as much as possible. You will be able to hear the various reports, ask guestions and vote on key decisions, including the election of officers.

We will focus on the essential business of the credit union, namely the presentation of the financial statements and the Auditor's report, the Board Oversight Committee report, Rule amendments and the elections. All other reports will be taken as read for expediency.

#### Register in advance to attend

You must register in advance to attend the AGM and to vote. Register online at <a href="https://www.towercu.ie">www.towercu.ie</a> before <a href="https://www.towercu.ie">2pm on Monday 24th January 2022</a>. You will need to enter the following information to register:

- Your name
- Your e-mail address
- Your phone number
- Your Membership Number

There is also a box for any questions or comments that you might have in advance of the meeting. Alternatively you can use the e-mail address shown below.

Once your registration request is approved, you will receive an e-mail with a link to the meeting. This will be sent to you before 5pm on Tuesday 25<sup>th</sup> January.

This link is unique to you and cannot be shared with anyone else.

If you have any difficulties registering, please contact our Clondalkin office at 4570884 or 4673870.

Prior to the meeting we will e-mail a copy of the minutes of last year's AGM and the Standing Orders for this year's meeting to all members who have registered. They will also be available for viewing or download on the night of the meeting.

#### Questions

Please submit any questions you want answered in advance of the AGM by e-mailing **agmquestions@towercu.ie**. You will also be able to ask questions on the night, but to assist in the smooth running of the meeting it is better if we have them in advance.

#### IT Issues

You can use any of the following devices to attend the meeting:

Personal Computer (PC), Laptop, Tablet, Smartphone

If you use a PC or Laptop, you should be able to join the meeting by simply opening your e-mail and clicking on the link. You won't need to download anything.

If you use a Tablet or Smartphone, we recommend that you download the GoToWebinar app in advance of the meeting to ensure that you have the best viewing experience on the night.

No more than one member can use each link, and this may cause problems where more than one member from the same household is attending the meeting and the household only has one PC or laptop. One solution for this problem would be that both members could view the AGM on the main device and that one could use a second device, e.g. a smartphone, to vote.

#### At the meeting

- The meeting will start at 8pm. We recommend that you log in to your e-mail and join the meeting a
  few minutes ahead of the start. If you have any issues, please contact us at
  agmquestions@towercu.ie.
- 2. All attendees will be automatically entered into our AGM draw (see below).

- 3. All non-presenting participants will be muted. However, you can type a question to the host by clicking on the "Q&A" button at the bottom of the screen.
- 4. Before the meeting starts you will see a screen with a "Welcome" notice. Please wait for the Chair to start the meeting. While you are waiting you can test your computer audio and familiarise yourself with the system.
- 5. If you log out of the meeting (either accidentally or deliberately) or if your system crashes, you can log back in by clicking on the link.
- 6. During the meeting you will be given the option to vote anonymously on certain motions and to elect the Auditor, six directors and one member of the Board Oversight Committee. The vote will appear on your screen with the options available. You will be given sufficient time to select the candidate or candidates you wish to vote for, and press Submit. Live <u>anonymous</u> voting will be received by credit union staff, who will be able to give instant results on the night
- 7. Please note that the AGM will be recorded for minute-taking and archiving purposes, so any contribution you make will be recorded.
- 8. At the end of the meeting, the host will close the meeting.

# Members attending the AGM will be entered into a FREE draw for One4All Gift Cards

20 x €100 in prizes will be won on the night!



#### **Report of the Chair (Brian Douglas)**

On behalf of your Board of Directors, I am delighted to present to you our Annual Report & Accounts for the year ended 30<sup>th</sup> September 2021. I would also like to welcome you to our Annual General Meeting. As was the case last year, we are holding our AGM as a virtual event for health and safety reasons. Hopefully by this time next year, Covid-19 will be history and we will be able to revert to our traditional format.

Like many of our members, we have had a turbulent and eventful year. On a sad note, we lost our much-loved Operations Manager Adrian Mangan in February. Adrian was the life and soul of the credit union and is much missed by members and staff alike. Our Office Administrator Lorraine Phelan left us this year, and we wish her well for the future.

On a positive note, we managed to keep our offices open throughout the year despite the pandemic, thereby providing continuity of service for our members. The major business event for us during the year was the transfer of Greenhills & District Credit Union into Tower Credit Union. I would like to welcome the Greenhills people into our combined credit union – *together we are stronger*.

From a financial perspective, the year was dominated by Covid-19. Loans to Members fell sharply until restrictions began to ease, and they recovered somewhat from May onwards. Obviously, the pandemic meant that members had less opportunity to spend and so had less need to borrow. Our loans generate most of our income (over 70%) and the fall in new lending cost us roughly €180k in loan interest foregone.

The lack of spending opportunities also contributed to an unprecedented growth is member savings and this had the potential to destabilise our finances and our capital ratios. Because of the fall in loan demand, excess funds eventually find their way into low-yielding investments or into bank accounts, and the latter have been incurring negative interest charges in recent times. Accordingly, the Directors had no option but to restrict the inflow of savings by putting savings caps in place, something we were very reluctant to do.

From an Income & Expenditure point of view, we made some cost savings during the year and our core operating Surplus increased as a result. The cost of the Transfer of Engagements ate into this Surplus, but this will be money well-spent in the longer term. Given the trend towards larger credit unions, it is likely that similar opportunities will arise in the future and your board is open to those that are of benefit to the credit union as a whole. We ended the year with a Surplus of €89k and will not be proposing a Dividend or Interest Rebate this year. This will help us to build up our reserve levels, thereby strengthening our overall position.

Unfortunately there is one further action that we need to take and that is to replace our current Death Benefit Insurance offering, where the credit union pays the premium, with a member-pay option called Death Benefit Plus. This will happen in March and will reduce our annual expenditure by roughly €200k in future years.

In 2021 we introduced a low-cost Greener Homes Loan, complete with a package to help you through the grants process. Our special rate Home Renovation and Car loans remain popular, and we are also one of a small number of credit unions that are authorised to participate in the Government's Covid-19 Credit Guarantee Scheme for businesses. Loans are the lifeblood of the credit union, and I would encourage all of you to think of us first for your borrowing needs. Our loan rates are competitive, and we lend for just about any purpose. You can borrow in any of our five offices, over the phone or through our online Loan Application process. Indeed, because of Covid restrictions we have seen a huge increase in the numbers of members transacting electronically or by phone and we are planning to improve our phone and online services in 2022 by establishing a dedicated "direct channels" centre.

So what are our plans for 2022? September will see the 60<sup>th</sup> Anniversary of the foundation of Clondalkin Credit Union and we hope to celebrate this special milestone appropriately throughout the year. With the departure of KBC and Ulster Bank from the Irish market, we will be promoting our full-service Current Account / Overdraft / Debit Card product, available at a cost of just €4 per month. We inherited a Member Prize Draw from Greenhills & District and will be rolling this out to all our members in 2022. Finally, we are looking at the possibility of introducing a dedicated business lender and a competitive business loan product.

In closing, I would like to thank our Staff and Management Team for all their hard work and dedication this year in very trying circumstances. I also want to thank my colleagues on the Board and Board Oversight Committee who have worked so hard this year to ensure the continued success of the credit union. There is a huge time commitment involved, not just in attending meetings but in undertaking continuous training and ensuring policies and procedures are compliant with changing regulatory and legislative requirements. A special mention to directors who retired during the year, i.e. Mick Walsh and Bernie Dartnell (both founder members of Neillstown Credit Union), and Dylan Costello, and to Tony Foster who came back to help us out during the year. And finally, I would like to wish all our members a very Happy Christmas and a peaceful and prosperous New Year.

#### **Directors Report and Business Review**

The Directors present their report and results with the audited financial statements for the year ended 30 September 2021.

#### **Principal Activities**

The principal activity of Tower Credit Union Limited is the provision of savings and loans to members in its common bond. Tower Credit Union manages its members' shares, capital and loans to members so that it earns income from the margin between interest receivable and interest payable.

#### **Results and Distributions to Members**

The Board are not proposing any distributions in the year having consideration for the ongoing business environment and the effects of the COVID 19 pandemic.

#### Credit Union performance and business review

Tower Credit Union experienced a turbulent business year due to the ongoing Covid-19 pandemic, an experience shared by many businesses and families within our extended common bond. The credit union remains mindful of the many affects and experiences of our members in the ongoing economic environment. The loan portfolio fell sharply as demand for new loans evaporated given the lack of spending opportunities, resulting in decreased loan interest earned. The same issue also affected credit union savings, with growth in the year being almost double the annual average. The saving increases place additional capital requirements on the credit union, and in the low interest rate economy, the credit union also incurs negative interest charges in the ongoing management of those additional funds. As a result, Tower Credit Union was obliged to repay savings to members with balances in excess of €30,000 in line with policies on asset liability management.

Tower Credit Union had a number of significant costs this year, in particular those related to the completion of a Transfer of Engagements by Greenhills & District Credit Union to Tower Credit Union. The directors are open to further opportunities of this type that are of benefit to the credit union.

Our primary aim during the financial year was to maintain continuity of high-quality financial services for our members through the pandemic. While this presented difficulties for staff and members alike, we were able to keep all of our offices open throughout what was a traumatic and stressful year for all.

#### **Key Performance Indicators**

The table below shows some of the KPI's over the past two years:

|                    | 30/09/2021  | 30/09/2020  |
|--------------------|-------------|-------------|
|                    | €           | €           |
| Total assets       | 167,121,238 | 110,758,797 |
| Regulatory capital | 18,912,488  | 11,512,488  |
| Total savings      | 143,211,398 | 95,477,390  |
| Regulatory Capital | 11.32%      | 10.39%      |
| Total Capital      | 13.52%      | 13.20%      |

#### Financial Risk Management, Objectives and Policies

The Credit Union has a formal structure for managing risk, including procedures for identifying and measuring risks, establishing risk limits, reporting lines, mandates and other control procedures. The Board is responsible for managing and controlling the balance sheet exposures and the use of financial instruments for risk management purposes.

#### **Principal Risks and Uncertainties**

Tower Credit Union operates within a conservative, Board approved risk appetite. Protecting members' interests is paramount, and the Credit Union contributes to various regulatory levies and compensation schemes. The principal business risks to which the credit union is exposed are considered the main financial risks arising from Tower Credit Union's activities. The Board reviews and agrees policies for managing each of these risks, which are summarised below.

**Credit Risk**: Credit risk is the risk that a borrower will default on their contractual obligations relating to repayments to the credit union resulting in financial loss. Credit risk also arises in the form of investment management where an issuer may default on their contractual obligations. In order to manage this risk the Board approves the credit union's lending and investment policies and all changes to it. All loan applications are assessed with reference to the lending policy in force at the time. Subsequently loans are regularly reviewed for any factors that may indicate impairment on loans advanced. The Board approves Tower Credit Union's Credit Control policy which monitors the procedures for the collection of loans in arrears and also the provisioning policy which provides the basis for impairments on loans.

**Liquidity Risk**: Tower Credit Union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due. The objective of the liquidity policy is to smooth the mismatches between maturing assets and liabilities and to provide a degree of protection against any unexpected developments that may arise. Members' shares and deposits, which are available on demand and those not on demand are identified as liabilities.

**Market Risk**: Tower Credit Union conducts all its transactions in euro; accordingly the Credit Union is not exposed to any currency risk or other such direct market risk. The Credit Union considers its potential exposure to overall market risk in the banking sector and seeks to minimise such risk through its investment policy.

**Interest Rate Risk**: Tower Credit Union's main interest rate risk arises from differences between the interest rate exposures on loans and investments receivable, as offset by its cost of capital, which is typically that of distributions to members' payable in the form of dividends, and interest rebates. Tower Credit Union considers rates of interest receivable when deciding on the appropriation of income and its returns to members. The Board monitors such policy in line with the Credit Union Act 1997, as amended and guidance notes issued by the Central Bank of Ireland.

**Deposit Protection Scheme:** This is the risk of higher financial levies being imposed on the credit union for further claims relating to the failure of other financial organisations. Costs associated with the DGS continue to represent an ongoing burden on the credit union. Membership of the scheme remains compulsory for all financial institutions.

**Operational Risk:** This is the risk of direct or indirect loss resulting from inadequate or failed internal processes, people and systems or from external events. The operational risks faced by Tower Credit Union are assessed on a regular basis and an appropriate system of control exists to mitigate these risks. The Board, through its committee structures is responsible for assessing the effectiveness of the system of inspection and control. The controls are reviewed by the credit union's internal auditors on an ongoing basis.

**Regulatory Risk:** This is the risk that changing laws and the volume and complexity of regulatory requirements may impact upon the credit union's ability to compete and grow. This risk is regularly reviewed by the Board.

Conduct Risk: This is the risk that actual or potential member detriment arises, or may arise, from the way the credit union conducts its business. The Board has primary responsibility for ensuring that the manner in which Tower Credit Union conducts dealings with its members is fair and in their interests. This culture is embedded throughout the business and the credit union considers all matters that impact upon the fair treatment of its members, including product design and terms and conditions, complaints, fees and charges and ensuring that staff are trained and suitably qualified.

**Going Concern:** The Directors are required to consider whether Tower Credit Union will continue as a going concern for a period of 12 months from date of approval of these financial statements. In making the assessment the Directors have reviewed the credit union's strategic plan and considered risks that could impact on the credit union's reserve position, financial position, and liquidity over that period. The Directors have also prepared forecasts which considered the effect of operating under stressed but plausible events that would impact on the credit union's business, financial position, capital, and liquidity.

A range of sensitivities has been considered or applied to these forecasts, including scenarios relating to Covid-19, the outlook for interest rates, growth in members savings and loan demand. Furthermore, Tower Credit Union is required to regularly review its capital and liquidity positions in relation to its uncommitted or on demand savings and consider at least quarterly the various stress testing scenarios applicable against borrowers' propensity to default, interest rates and circumstances that may give rise to funding outflows.

After considering all of this information, the Directors' knowledge and experience of the credit union, and the markets in which it operates, the Directors are satisfied that Tower Credit Union has adequate resources to continue in business for the foreseeable future and for a period of at least 12 months from the date of signing the financial statements.

On behalf of the Board of Directors

Brian Douglas, Chair

Brian Douglas

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#### **Statement of Directors Responsibilities**

For the year ended 30 September 2021

The directors are responsible for preparing the Annual Report, Directors' Report, and the annual accounts in accordance with applicable laws and regulations.

The Credit Union Act 1997, as amended requires the directors to prepare the Credit Union's annual accounts for each financial year. Under that law they have elected to prepare the Credit Union's annual accounts in accordance with accounting Standards and applicable law (Irish and UK generally Accepted Accounting Practice), including FRS102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

The Credit Union's annual accounts are required by law to give a true and fair view of the state of the affairs of the Credit Union as at the end of the financial year and of the income and expenditure of the Credit Union for the financial year.

In preparing these annual accounts, the directors are required to:

- select suitable accounting policies and apply them consistently.
- make judgments and estimates that are reasonable and prudent.
- state whether applicable Irish Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual accounts; and
- prepare the annual accounts on the going concern basis, unless it is inappropriate to presume that the Credit Union will continue in business.

In addition to the annual accounts, Statutory Instrument 1 of 2016 requires the directors to prepare and include, for each financial year, additional disclosures, and statements, each containing prescribed information relating to the business of the Credit Union.

Directors' Responsibilities for Accounting Records and Internal Controls

The directors are responsible for ensuring that the Credit Union:

- keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Credit Union, in accordance with the Act; and
- takes reasonable care to establish, maintain, document, and review such systems and controls as are appropriate to its business, in accordance with the legislation and guidance from the Central Bank of Ireland under the Credit Unions Acts and Statutory Instruments.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Credit Union and to prevent and detect fraud and other irregularities.

On behalf of the Board of Directors

Brian Douglas

Brian Douglas,

Chair

#### **Independent Auditors Report to the Members**

#### **Opinion**

We have audited the financial statements of Tower Credit Union Limited for the year ended 30 September 2021, which comprise the Income and Expenditure Account, Balance Sheet, Statement of Changes in Reserves and Cash flow Statement and notes to the financial statements, including the summary of significant accounting policies set out in note 1. The financial reporting framework that has been applied in their preparation is Irish Law and FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland.

In our opinion the financial statements:

- give a true and fair view of the state of the Credit Union's affairs as of 30th September 2021 and its income
  and expenditure and cash flows for the year then ended.
- have been properly prepared in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been properly prepared in accordance with the requirements of the Credit Union Act 1997, as amended.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are described below in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Credit Union in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

- In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.
- Based on the work we have performed, we have not identified any material uncertainties relating to events or
  conditions that, individually or collectively, may cast significant doubt on the Credit Union's ability to continue as
  a going concern for a period of at least twelve months from the date when the financial statements are
  authorised for issue.
- Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Credit Union Act 1997, as amended Based solely on the work undertaken in the course of the audit, we report that:

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion proper accounting records have been kept by the Credit Union, and
- The financial statements are in agreement with the accounting records.

#### Respective responsibilities

#### Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Credit Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Further details relating to our work as auditor is set out in the Scope of Responsibilities Statement which is located at: <a href="http://www.iaasa.ie/getmedia/b2389013-1cf6-458b-9b8f-a98202dc9c3a/">http://www.iaasa.ie/getmedia/b2389013-1cf6-458b-9b8f-a98202dc9c3a/</a>
<a href="Descriptionofauditorsreponsibilitiesforaudit.pdf">Descriptionofauditorsreponsibilitiesforaudit.pdf</a>

#### The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the Credit Union's members, as a body, in accordance with section 120 of the Credit Union Act 1997, as amended. Our audit work has been undertaken so that we might state to the Credit Union's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Credit Union and the Credit Union's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Statutory Audit Firm & Certified Public Accountants Galway

23/11/2021

#### Income and Expenditure Account for the year ended 30 September 2021

|   |           | 30/09/2021  | 30/09/2020  |
|---|-----------|-------------|-------------|
|   |           | €           | €           |
| Interest on members' loans                                | 2         | 2,764,925   | 2,941,641   |
| Interest on investments                                   | 3         | 740,449     | 560,838     |
| Interest Payable and Similar Charges                      |           | (593)       | (3,310)     |
| Net interest income                                       |           | 3,504,781   | 3,499,169   |
| Fees & commissions receivable                             | 4         | 17,050      | 8,444       |
| Fees & commissions payable                                | 4         | (385,116)   | (274,979)   |
| Other Operating Income                                    | 5         | 21,226      | 1,155       |
| Total net income  |           | 3,157,941   | 3,233,789   |
|   |           |             |             |
| Employment costs  | 7         | (1,646,393) | (1,789,069) |
| Management expenses                                       | 8         | (1,614,536) | (1,605,813) |
| Depreciation & amortisation                               | 11        | (220,037)   | (218,428)   |
| Operating surplus (Deficit) before Loan impairments and p | rovisions | (323,025)   | (323,025)   |
|   |           |             |             |
| Net (Impairments) recoveries on loans to members          | 10        | 412,285     | 406,697     |
| Gains (losses) on Investments                             |           | -           | -           |
| (Deficit) Surplus for year                                |           | 89,260      | 27,176      |
|   |           |             |             |
| Other comprehensive income                                |           |             |             |
| Total Income for Year                                     |           | 89,260      | 27,176      |

Surplus for the financial year represents the Credit Union's total comprehensive income and is attributable to the members of the Credit Union. Surplus for the year is derived from continuing operations.

The annual accounts were approved by the board on the 24/11/2021, signed on behalf of the Credit Union by:

Brian Douglas

David Matthews

Ciaran Fitzgerald

Brian Douglas

David Matthews

Ciaran Fitzgerald

Ciaran Fitzgerald

Ciaran Fitzgerald

Chair

CEO

Board Oversight Committee

### **Balance Sheet as of 30 September 2021**

|                            |    | 30/09/2021  | 30/09/2020  |
|----------------------------|----|-------------|-------------|
|                            |    | €           | €           |
| ASSETS                     |    |             |             |
| Cash & cash equivalents    | 22 | 16,943,265  | 8,004,068   |
| Deposits with Banks        | 22 | 65,367,278  | 39,106,393  |
| Debt Securities            | 22 | 35,155,317  | 26,707,156  |
| Central Bank               | 22 | 4,918,301   | 5,031,399   |
| Loans to Members           | 9  | 37,969,155  | 26,390,158  |
| Tangible fixed assets      | 11 | 5,985,423   | 4,859,295   |
| Other receivables          |    | 775,906     | 660,328     |
| Total Assets               |    | 167,114,645 | 110,758,797 |
|                            |    |             |             |
| LIABILITIES                |    |             |             |
| Members' Shares            | 12 | 135,979,280 | 89,431,705  |
| Members' Deposits          | 12 | 7,232,118   | 6,045,685   |
| Members' Current Accounts  | 13 | 678,657     | 365,937     |
| Money Management Accounts  |    | 981         | 1,040       |
| Creditors & Accruals       | 14 | 563,570     | 259,214     |
| Provisions for liabilities | 15 | 72,048      | 39,999      |
| Total Liabilities          |    | 144,526,654 | 96,143,580  |
|                            |    |             |             |
| Assets less Liabilities    |    | 22,587,991  | 14,615,217  |
|                            |    |             |             |
| RESERVES                   |    |             |             |
| Regulatory reserve         |    | 18,912,488  | 11,512,488  |
| Other reserves             |    | 3,675,503   | 3,102,729   |
| TOTAL RESERVES             |    | 22,587,991  | 14,615,217  |

The annual accounts were approved by the board on the 24/11/2021, signed on behalf of the Credit Union by:

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Board Oversight Committee

#### Statement of reserves and changes in members' interests

|                  | Regulatory<br>Reserve | Operational<br>Risk<br>Reserve | Distributions<br>Reserve | Acquired<br>from<br>GDCU | Community<br>Reserve | Retained<br>Earnings | Total      |
|------------------|-----------------------|--------------------------------|--------------------------|--------------------------|----------------------|----------------------|------------|
| Balance          | €                     | €                              | €                        | €                        | €                    | €                    | €          |
| 30/09/2020       | 11,512,488            | 798,874                        | 804,543                  | -                        | 93,672               | 1,405,640            | 14,615,217 |
| Surplus          |                       |                                |                          |                          |                      | 89,260               | 89,260     |
| Allocations      | -                     | -                              | 1,000,000                | 7,903,755                | -                    | (1,000,000)          | 7,903,755  |
| Distributions    | -                     | -                              | -                        | -                        | (20,241)             | -                    | (20,241)   |
| Transfer of GDCU | 7,400,000             | -                              | 250,000                  | (7,903,755)              |                      | 253,755              | -          |
| 30/09/2021       | 18,912,488            | 798,874                        | 2,054,543                | -                        | 73,431               | 748,655              | 22,587,991 |
| 30/09/2019       | 10,612,488            | 798,874                        | 804,543                  | -                        | 102,132              | 2,500,000            | 14,818,037 |
| Surplus          |                       |                                |                          |                          |                      | 27,176               | 27,176     |
| Allocations      | 900,000               | -                              | 221,536                  | -                        | -                    | (1,121,536)          | -          |
| Distributions    | -                     | -                              | (221,536)                | -                        | (8,460)              | -                    | (229,996)  |
| 30/09/2020       | 11,512,488            | 798,874                        | 804,543                  | -                        | 93,672               | 1,405,640            | 14,615,217 |

During the year the Credit Union acquired the reserves of Greenhills & District Credit Union Limited (GDCU) in a transfer of engagements process, the details of which are included at note 23.

#### Statutory percentages and regulatory capital

The Credit Union Act 1997, as amended and Regulations require the Credit Union to maintain statutory capital and ratios in relation to its assets and liabilities.

|                          | Requirement                | 30/09/2021 |
|--------------------------|----------------------------|------------|
| Regulatory Reserve       | 10% of Assets              | 11.32%     |
| Operational Risk Reserve | as determined by the Board | 0.63%      |

- I. The Credit Union policy is to maintain sufficient capital resources in order to support its growth, continue its lending and exceed the minimum capital requirements set by the Central Bank of Ireland. The Credit Union's related polices on strategy, risk and financial management set out the governance processes which are followed in order to ensure these requirements are met. There have been no reported breaches of capital requirements during the year, and there have been no material changes to the way in which the Credit Union manages its capital compared to the prior year.
- II. Reserves contributing to regulatory capital must be realised unrestricted and non-distributable. The Board must maintain regulatory capital at or above 10% of assets. Regulatory capital excludes amounts set aside for impairments.
- III. The Board determines from ongoing risk assessments the amount held as an operational risk reserve, based on the likely cost of risk events. This must be expressed as a percentage of assets. The Credit Union must also hold funds in operational risk for the purposes of its Member Personal Current Account Services (MPCAS) this amount shall be determined from time based on the present value of obligations to the members based on percentages as advised by the Central Bank of Ireland. The current MPCAS risk amount is €200,000.
- IV. Community Reserves are set aside in accordance with the provisions of S 44 of the Credit Union Act 1997, as amended, funds are utilised for social, cultural, and charitable purposes, allocations are approved at Annual General Meetings.

### **Cash Flow Statement at 30 September 2021**

|   | 30/09/2021   | 30/09/2020  |
|---|--------------|-------------|
|   | €            | €           |
| Cash flows from operating activities                                  |              |             |
| Surplus (Deficit) for year  | 89,260       | 27,176      |
| Depreciation  | 220,037      | 218,428     |
| Loan Impairments  | (227,907)    | (254,602)   |
| Total   | 81,390       | (8,998)     |
|   |              |             |
| Changes in operating assets & liabilities                             | (445.570)    | (47.045)    |
| Net Movements in prepayments & accrued income                         | (115,578)    | (47,015)    |
| Net Movements in accruals & other liabilities                         | 649,066      | 414,433     |
| Movements in net loans to members                                     | (112,484)    | 1,558,387   |
| Movements in members' Shares  | 1,026,682    | 11,456,306  |
| Movements in members' Deposits  | (957,418)    | 190,228     |
| Net cash generated by operating activities                            | 571,658      | 13,563,341  |
|   |              |             |
| Cash flows from investing activities                                  | 4            |             |
| Net Movement in investments & cash                                    | (34,662,083) | (9,202,977) |
| Purchase of fixed assets  | (16,884)     | (98,996)    |
| Cash & Investments on Transfer from Greenhills Credit Union           | 43,066,747   | -           |
| Net cash generated by investing activities                            | 8,387,780    | (9,301,973) |
| Cook flow from financing potivities                                   |              |             |
| Cash flow from financing activities                                   |              | (224 526)   |
| Dividends and rebates paid in year                                    | (20.244)     | (221,536)   |
| Community reserve distributions                                       | (20,241)     | (8,460)     |
| Net cash (used in) generated by financing activities                  | (20,241)     | (229,996)   |
| Net (decrease) Increase in cash & cash equivalents                    | 8,939,197    | 4,031,371   |
| Cash & cash equivalents at beginning of year                          | 8,004,068    | 3,972,697   |
| Cash & cash equivalents at end of year                                | 16,943,265   | 8,004,068   |
|   | · · ·        | · · · ·     |
| Analysis of the balances of cash & cash equivalents shown in the bala | nce sheet    |             |
| Cash in hand  | 8,064,619    | 7,645,098   |
| Investments repayable within 3 months.                                | 8,878,646    | 358,970     |
| Total   | 16,943,265   | 8,004,068   |
|   |              |             |

## Notes to and forming part of the accounts for the year ended 30 September 2021

#### 1. Principal Accounting Policies and Information

#### 1.1. General Information

The Credit Union is registered under the Credit Union Act 1997, as amended, and regulated by the Central Bank of Ireland. The address of the registered office is Main Street, Clondalkin, Dublin 22.

#### 1.2. Statement of Compliance

The financial statements of the Credit Union are prepared in accordance with the Credit Union Act 1997, as amended incorporating the Credit Union Act 1997 (Regulatory Requirements) Regulations 2016, Ireland UK applicable accounting standards including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102").

#### 1.3. Accounting Convention

The Credit Union has prepared the annual accounts in accordance with the Credit Union Act 1997, as amended to include Statutory Instrument 1 of 2016 and Financial Reporting Standard 102: The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). In preparing the annual accounts under FRS 102, the use of certain critical account estimates and judgments has been required. The areas involving a higher degree of judgement or areas where assumptions and estimates are significant to the annual accounts, are set out in note 1.15.

The annual accounts have been prepared under the historical cost convention. The presentation currency of the annual accounts is euro.

#### 1.4. Going Concern

The current economic conditions present risks and uncertainties for all businesses. The Directors have carefully considered the risks and uncertainties and the extent to which they might affect the preparation of the financial statements on a going concern basis. The Directors consider that:

- the Credit Union maintains an appropriate level of liquidity sufficient to meet the normal demands of the business and the requirements which might arise in stressed circumstances
- the availability and quality of liquid assets is such that it ensures funds are available to repay exceptional demand from its members
- other assets are primarily in the form of personal loans both secured and unsecured. Regular assessment of the recoverability of all loans is undertaken and provision made where appropriate, and
- reasonable surpluses have and will be generated in order to keep capital at a suitable level to meet regulatory requirements

As discussed in the director's report, the Directors are satisfied that the Credit Union has adequate resources to continue in business for the foreseeable future. For this reason, the accounts are prepared on a going concern basis.

#### 1.5. Interest Income and Expense

Interest income and interest expense for all interest-bearing financial instruments are recognised in 'loan or investment interest receivable and similar income' or 'interest payable and similar charges' using the effective interest rates of the financial assets or financial liabilities to which they relate. The effective interest rate is the rate that discounts the expected future cash flows, over the expected life of the financial instrument, to the net carrying amount of the financial asset or liability.

There are no fees receivable or payable in relation to members' loan advances or settlements. Interest on impaired financial assets is recognised at the original effective interest rate of the financial asset, applied to the carrying amount as reduced by an allowance for impairment.

#### 1.6. Commissions & other income

Commission and other income receivable from the sale/transaction of third-party products is recognised on fulfilment of contractual obligations, that is when products are completed.

#### 1.7. Cash and Cash Equivalents

For the purpose of the cash flow statement, cash comprises cash in hand and amounts with banks repayable on demand. Cash equivalents comprise highly liquid, unrestricted investments that are readily convertible into cash with an insignificant risk of changes in value with original maturities of less than three months. The cash flow statements has been prepared using the direct method. Funds with the Central Bank are accounted for as deposit and shown disclosed as assets, however, the Credit Union does not have access to the funds in line with minimum reserve requirements of the bank.

#### 1.8. Financial assets

The Credit Union initially recognises loans, deposits, and debt securities on the date on which they originated. All other financial instruments are recognised on the trade date, being the date on which the Credit Union becomes a party to the contractual provision of the instrument.

#### a) Loan commitments

The Credit Union's loans and advances to members are classified as loan commitments. Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Credit Union measures its loans and advances at amortised cost less impairment provisions. The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition, minus principal repayments, plus the cumulative amortisation using the effective interest rate method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. The initial value recognised is the amount of the contractual loan issued to the borrower.

#### b) Debt instruments & Deposits

Debt instruments are non-derivative assets with fixed or determinable payments and fixed maturity that the Credit Union has the positive intent and ability to hold to maturity, and which unless otherwise stated, are not designated as at fair value through the income statement. Debt investments are carried at amortised cost using the effective interest rate method (see above), less any impairment losses. The Credit Union derecognises a financial asset when its contractual rights to a cash flow are discharged or cancelled or expire or substantially all the risks and rewards of ownership have been transferred. In the case of loans to members, loans will be derecognised usually when all amounts outstanding have been repaid. The Credit Union does not transfer loans to third parties.

#### 1.9. Financial Liabilities Measured at Amortised Cost

The Credit Union classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost. The Credit Union derecognises a financial liability when its contractual obligations are discharged or cancelled or expire. Members' shares and deposits are measured at amortised cost and recognised when received in cash, and subsequently at amortised cost.

#### 1.10. Impairment of Financial Assets

a) Assets carried at amortised cost

A financial asset or group of financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s) and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably. Throughout the year and at each year-end individual assessments are made of all loans and advances and also against properties which are in possession or in arrears by three months or more and/or are subject to forbearance activities. Individual impairment provisions are made against those loans and advances where there is objective evidence of impairment.

Objective evidence of impairment may include:

- Significant financial difficulty of the borrower/issuer;
- Deterioration in payment status;
- Renegotiation of the terms of an asset due to financial difficulty of the borrower or issuer, including granting a concession/forbearance to the borrower or issuer;
- Becoming probable that the borrower or issuer will enter bankruptcy or another financial reorganisation; and
- Any other information discovered during regular review suggesting that a loss is likely in the short to medium term.

The Credit Union considers evidence of impairment for assets carried at amortised cost at both an individual asset and a collective level. Those found not to be individually impaired are then collectively assessed for any impairment that has been incurred but not yet identified by grouping together loans and advances and held to maturity investments with similar risk characteristics.

In assessing collective impairment, the Credit Union uses its historical loss experience and certain observable local data to build a risk weighted modelling of historical trends of the probability of default, the timing of recoveries and the amount of loss incurred. Default rates, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

Impairment losses on assets measured at amortised cost are calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. In considering expected future cash flows, account is taken of any discount which may be needed against the value of any property or guarantee at the balance sheet date thought necessary to achieve a sale. The Credit Union participates in an industry wide insurance scheme for the recovery of certain loans on the death or disability of its members. The costs of the insurance is funded by the Credit Union as an operational expense.

Where certain emerging impairment characteristics are considered significant but not assessed as part of the impairment calculation, the Board may elect to apply an override to the impairment provision. The amount of impairment loss is recognised immediately through the income statement and a corresponding reduction in the value of the financial asset is recognised through the use of provisions.

#### b) Forbearance strategies and renegotiated loans

A range of forbearance options are available to support members who are experiencing financial difficulty. The purpose of forbearance is to support members who have temporary financial difficulties and help them enter into payment arrangements which are mutually beneficial to the member and the Credit Union.

The main options offered by the Credit Union include:

- Reduced monthly payment;
- An arrangement to clear outstanding arrears; and
- · Extension of loan term.

Members requesting a forbearance option will need to provide information to support the request which is likely to include a budget planner, statement of assets and liabilities, bank/credit card statements, payslips etc. in order that the request can be properly assessed. If the forbearance request is granted, the account is monitored in accordance with Central Bank Requirements. The Credit Union is obligated to retain specific provisions against rescheduled loans until the maturity of the balance. At the appropriate time, the forbearance option that has been implemented is cancelled and the member's normal contractual payment is restored, however, provisions are retained on the account.

#### 1.11. Tangible Assets Property Plant and Equipment

Additions and improvements to office premises and equipment, including costs directly attributable to the acquisition of the asset, are capitalised at cost. In the balance sheet, the value of property, plant and equipment represents the original cost, less cumulative depreciation.

The costs are depreciated over their estimated useful economic lives as follows:

Premises - 42-50 years straight line
 Leasehold Interests - 20 years straight line
 Fixtures & Fittings - 10 years straight line

Office Equipment - 5 years straight line

Assets are reviewed for impairment at each balance sheet date or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use.

#### 1.12. Retirement Benefits

The Credit Union operates a defined contribution pension scheme for its employees, the assets of which are held separately from the Credit Union, in an independently administered fund. Contributions to the scheme are held with Standard Life Assurance company and Friends First Life Assurance company. Contributions are charged to the income and expenditure account in the year they fall due.

#### 1.13. Taxation

The Credit Union is not liable to income tax on its activities as a Credit Union.

#### 1.14. Provisions and Contingent Liabilities

The Credit Union has an obligation to contribute to the Deposit Guarantee Scheme to enable the Central Bank to meet compensation claims from, in particular, retail depositors of failed financial institutions. A provision is recognised to the extent it can be reliably estimated and when the Credit Union has an obligation at the relevant reporting date. The amount provided is based on information received from the Central Bank of Ireland and the Credit Union's covered share balances at its year end. Contingent liabilities are potential obligations from past events which shall be confirmed by future events. Contingent liabilities are not recognised in the balance sheet.

#### 1.15. Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the leased asset to the group. All other leases are classified as operating leases. Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the lease term. The aggregate benefit of lease incentives are recognised as a reduction to the expense recognised over the lease term on a straight-line basis.

#### 1.16. Accounting Estimates and Judgements

The Credit Union makes estimates and judgements that affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. These are described below:

a) Impairment losses on loans and advances to members

The Credit Union reviews its loan book at least on a quarterly basis to assess impairment. In determining whether an impairment loss should be recorded, the Credit Union is required to exercise a degree of judgement. Impairment provisions are calculated using historical arrears experience, modelled credit risk characteristics and expected cash flows.

b) Determination of depreciation, useful economic life and residual value of tangible fixed assets.

The annual depreciation charge depends primarily on the estimated useful economic life of each type of asset and also, estimates of residual values. The Directors review the useful lives and residual values on an annual basis and change them, if necessary, to reflect current conditions. In determining these useful lives management consider technological change, patterns of consumption, physical condition and expected economic utilisation of the assets. Changes in the useful lives can have a significant impact on the depreciation charge for the financial year.

c) Interest on members loans is accrued regularly, loans are considered impaired when past due, the Credit Union uses judgment to determine the impairment amount on loan interest.

#### 1.17. Dividends and other Returns to Members

The Credit Union determines its distributions to members annually based on its policy statement which reflects that distributions are made from current year's surplus or reserves set aside for that purpose. The Board in determining the level of distribution considers its ongoing capital requirements, budgetary needs, financial risks and members expectations prevailing economic conditions. It is the policy of the board to then propose a return to members. The Credit Union accounts for dividends and rebates of loan interest when members ratify such payments at the Annual General Meeting. No liability to pay a distribution exists until the majority of members vote at the AGM.

#### 2. Interest on members' loans

|                                  | 30/09/2021 | 30/09/2020 |
|----------------------------------|------------|------------|
|                                  | €          | €          |
| Loan interest received in year   | 2,658,938  | 2,863,687  |
| Accrued interest at 30 September | 105,987    | 77,954     |
| Total interest on members' loans | 2,764,925  | 2,941,641  |

Included within loan interest receivable are amounts of €16,990 (2020: €16,220) in respect of interest income accrued on impaired loans in arrears. The Credit Union impairs loan interest accrued until received in cash.

#### 3. Investment income receivable

Interest receivable and accrued in the annual accounts is due as follows at the year end. When listed, other accrued income refers to amounts earned but unrealised at the balance sheet date, not being distributable by the Credit Union and is placed to the investment reserves and released to distributable reserves when it becomes realised.

|   | 30/09/2021      | 30/09/2020      |
|---|-----------------|-----------------|
|   | €               | €               |
| Interest received at Balance Sheet Date               | 319,690         | 90,882          |
| Receivable within 12 months of the Balance Sheet Date | 497,557         | 494,765         |
| (Premiums) /discount amortisation                     | (76,798)        | (24,809)        |
| Total Investment Income                               | 740,449         | 560,838         |
|   | ,               | ,               |
| 4. Fees and commissions                               |                 |                 |
|   | 30/09/2021<br>€ | 30/09/2020<br>€ |
| Fees Receivable                                       | Ç               | Č               |
| Current Account Fees                                  | 17,050          | 8,444           |
| Total Receivable                                      | 17,050          | 8,444           |
| Face and commissions navable                          |                 |                 |
| Fees and commissions payable                          | 07.005          | 00.000          |
| Banking fees and charges                              | 97,665          | 90,669          |
| Regulatory fees and levies                            | 154,470         | 171,052         |
| ILCU ,& other association costs                       | 112,356         | 3,806           |
| Current Account Costs                                 | 20,625          | 9,452           |
| Total fees and commissions payable                    | 385,116         | 274,979         |

#### 5. Other operating income

|                        | 30/09/2021 | 30/09/2020 |
|------------------------|------------|------------|
|                        | €          | €          |
| LP/LS Insurance rebate | 21,226     | -          |
| Other Income           | -          | 1,155      |
| Total Other Income     | 21,226     | 1,155      |

#### 6. Employees

The average number of persons employed by the Credit Union during the year was as follows:

|                 | 30/09/2021 | 30/09/2020 |
|-----------------|------------|------------|
| Full time Staff | 27         | 23         |
| Part time Staff | 18         | 14         |
| Total           | 45         | 37         |

|                           | 30/09/2021<br>€      | 30/09/2020<br>€      |
|---------------------------|----------------------|----------------------|
| Salaries<br>Pension Costs | 1,532,952<br>113,441 | 1,643,547<br>145,522 |
| Total Staff Costs         | 1,646,393            | 1,789,069            |

#### Key management compensation

Key management includes the Officers (directors and those staff members) with responsibility for specific aspects of the Credit Unions business on an individual or committee basis. Under Sec 68 (1) of the Credit Union Acts, Directors are prohibited from earning any compensation directly or indirectly in the performance of their function as a director or member of a principal committee. The section also prohibits payments to members of the Board Oversight Committee. The compensation paid or payable to key management for employee services is shown below.

|                                   | 30/09/2021<br>€ | 30/09/2020<br>€ |
|-----------------------------------|-----------------|-----------------|
| Salaries                          | 819,470         | 909,064         |
| Pension Costs                     | 66,385          | 95,540          |
| Tally Manager                     | 005.055         | 4 00 4 00 4     |
| Total Key Management Compensation | 885,855         | 1,004,604       |

#### 7. Remuneration of and transaction with officers and related parties

#### Transactions with officers

The Credit Union is prohibited from making a loan to a related party which would provide that party with more favorable terms than a loan by the Credit Union to non-related parties (including, without limitation, terms as to credit assessment, duration, interest rates, amortisation schedules, collateral requirements). Officers of the Credit Union under arm's length transactions and in the normal course of business in their capacity as members of the Credit Union, had the following transactions and balances at the year end.

|   | 30/09/2021 | 30/09/2020 |
|---|------------|------------|
|   | €          | €          |
| Savings balances                          | 67,806     | 41,806     |
| Loan Balances                             | 99,624     | 89,937     |
| Loans Issued                              | 47,920     | 44,631     |
| Loans outstanding as a % of Overall Loans | 0.25%      | 0.32%      |

Christmas gifts presented to those who served as Directors or voluntary assistants during the year amounted to €1,600.

#### Transactions with related parties

S.I. No. 1 of 2016, PART 8, requires the disclosure of the total amount of loans outstanding to related parties and the loans to such persons as a percentage of the total loans outstanding. According to the Credit Union Act 1997 (Regulatory Requirements) Regulations 2016 related parties are (a) a member of the board of directors or the management team of a Credit Union; (b) a member of the family of a member of the board of directors or the management team of a Credit Union; or (c) a business in which a member of the board of directors or the management team of a Credit Union has a significant shareholding (10%). A family member means in relation to any person, that person's father, mother, spouse or civil partner, cohabitant, son, daughter, brother, or sister.

|   | 30/09/2021 | 30/09/2020 |
|---|------------|------------|
|   | €          | €          |
| Loans to Family                           | 174,117    | 81,453     |
| Loans to business                         | -          | -          |
| Total                                     | 174,117    | 81,453     |
| Loans outstanding as a % of Overall Loans | 0.44%      | 0.29%      |

#### 8. Management expenses

|                               | 30/09/2021 | 30/09/2020 |
|-------------------------------|------------|------------|
|                               | €          | €          |
| Rent & Rates                  | 101,671    | 117,721    |
| Light, Heat & Cleaning        | 77,035     | 45,490     |
| Repairs & Renewals            | 5,732      | 5,929      |
| Printing & Stationary         | 52,079     | 39,805     |
| Postage & Telephone           | 58,105     | 47,156     |
| Donations & Sponsorship       | 1,000      | -          |
| Promotion & Advertising       | 35,709     | 49,062     |
| Training Costs                | 33,651     | 29,064     |
| Convention Expenses           | 999        | 3,423      |
| AGM Expenses                  | 30,945     | 25,139     |
| Audit Fees                    | 20,275     | 23,385     |
| General Insurance             | 42,695     | 37,598     |
| Share & Loan Insurance        | 335,102    | 442,911    |
| Death Benefit Insurance       | 123,506    | 94,511     |
| Legal & Professional Fees     | 258,823    | 277,301    |
| Computer Equipment & Licences | 348,127    | 342,981    |
| Miscellaneous Expenses        | 25,665     | 22,598     |
| Cash Short                    | 1,830      | 1,739      |
| Transfer of Engagements       | 61,587     |            |
| Total                         | 1,614,536  | 1,605,813  |

#### 9. Loans to members

|                                     | 30/09/2021<br>€ | 30/09/2020<br>€ |
|-------------------------------------|-----------------|-----------------|
| Loans secured by first legal charge | -               | -               |
| Loans fully secured by savings      | 17,594,596      | 14,266,944      |
| All other loans                     | 22,217,223      | 13,525,557      |
| Total loans                         | 39,811,819      | 27,792,501      |
|                                     |                 |                 |
| At 1 October                        | 27,792,501      | 29,350,888      |
| On transfer of engagement           | 11,906,834      | -               |
| Loans advanced in year              | 16,721,003      | 15,372,302      |
| Repaid in year                      | (16,358,605)    | (16,652,084)    |
| Written off in year                 | (249,915)       | (278,605)       |
| Gross Loans outstanding             | 39,811,819      | 27,792,501      |
|                                     |                 |                 |
| Impairments ( see note)             | (1,842,664)     | (1,402,343)     |
| Net loans outstanding               | 37,969,155      | 26,390,158      |

The remaining contractual maturity of loans to members from the balance sheet date is as follows, though this may not reflect the actual pattern of repayments as loans may be prepaid or fall into arrears.

|                                       | 30/09/2021  | 30/09/2020  |
|---------------------------------------|-------------|-------------|
|                                       | €           | €           |
| Not more than 1 year                  | 2,327,122   | 2,180,423   |
| More than 1 year, less than 3 years   | 12,138,154  | 9,813,005   |
| More than 3 years, less than 5 years  | 20,081,337  | 14,666,243  |
| More than 5 years, less than 10 years | 4,643,855   | 1,054,412   |
| More than 10 years                    | 621,351     | 78,418      |
| Less Impairments                      | (1,842,664) | (1,402,343) |
| Total Loans                           | 37,969,155  | 26,390,158  |

#### 10. Impairment provisions for loans to members

Loan provision account for impairment losses

The Credit Union accounts for impairments on loans as outlined in note 1. The movement in provisions during the year is outlined as follows.

|  | 30/09/2021 | 30/09/2020 |
|--|------------|------------|
|  | €          | €          |
| At 1 October                                     |            |            |
| Collective provision                             | 586,169    | 678,611    |
| Individual provision                             | 816,174    | 978,334    |
| Total  | 1,402,343  | 1,656,945  |
| Charges to provisions                            |            |            |
| Collective provision                             | 247,023    | (92,442)   |
| Individual provision                             | 442,142    | 116,445    |
| Total  | 689,152    | 24,003     |
| Release of provisions                            |            |            |
| Collective provision                             |            |            |
| Individual provision                             | (248,844)  | (278,605)  |
|  | (248,844)  | (278,605)  |
| At 30 September                                  |            |            |
| Collective provision                             | 833,192    | 586,169    |
| Individual provision                             | 1,009,472  | 816,174    |
| Total  | 1,842,664  | 1,402,343  |
| Net recoveries or losses recognised for the year |            |            |
| Bad Debts Recovered                              | 433,222    | 430,700    |
| Net movements in impairments                     | (440,308)  | 254,602    |
| Bad Debts written off                            | (248,844)  | (278,605)  |
| On transfer of Greenhills                        | 668,216    | -          |
| Net recoveries (losses) recognised in year       | 412,285    | 406,697    |

#### 11. Tangible fixed assets

|                              | Land &<br>Buildings<br>€ | Leasehold<br>Property | Office<br>Equipment<br>€ | Fixtures &<br>Fittings<br>€ | Total<br>€ |
|------------------------------|--------------------------|-----------------------|--------------------------|-----------------------------|------------|
| Cost/Valuation<br>30/09/2020 | 8,726,576                | 303,133               | 692,135                  | 329,072                     | 10,050,916 |
| Additions in year            | -                        | -                     | 16,884                   | -                           | 16,884     |
| On transfer                  | 1,185,884                | -                     | 25,407                   | 117,990                     | 1,329,281  |
| 30/09/2021                   | 9,912,460                | 303,133               | 734,426                  | 447,062                     | 11,397,081 |

| Depreciation        |           |         |         |         |           |
|---------------------|-----------|---------|---------|---------|-----------|
| 30/09/2020          | 4,482,738 | 7,375   | 453,647 | 247,861 | 5,191,621 |
| Charge for the year | 113,901   | 26,080  | 70,749  | 9,307   | 220,037   |
| 30/09/2021          | 4,596,639 | 33,455  | 524,396 | 257,168 | 5,411,658 |
|                     |           |         |         |         |           |
| Net Book Values     |           |         |         |         |           |
| 30/09/2021          | 5,315,821 | 269,678 | 210,030 | 189,894 | 5,985,423 |
|                     |           | _       | _       | _       | _         |
| 30/09/2020          | 4,243,838 | 295,758 | 238,488 | 81,211  | 4,859,295 |

Office equipment includes purchased software and licenses that are an integral part of a related hardware. The Directors obtained an independent market valuation of its offices at Clondalkin, Neilstown, Citywest, Rathcoole and Greenhills at September 2021. Valuations were performed by McNally Handy & Partners, Auctioneers & Valuers. Having considered valuations, the Board conclude there is no change in the carrying value of the premises at Balance Sheet date.

#### 12. Members Savings

Members' savings are distinguished between those which are unconditionally repayable on demand and those which are committed or otherwise pledged to the Credit Union by virtue of loans or guarantees. The Credit Union retains rights to exercise liens over savings where a member has an outstanding liability to the Credit Union in accordance with Section 20 of the Credit Union Act 1997, as amended.

|                          | 30/09/2021   | 30/09/2020   |
|--------------------------|--------------|--------------|
|                          | €            | €            |
| Those committed          | 17,594,596   | 14,266,944   |
| Those on demand          | 125,616,802  | 81,210,446   |
| Total Savings            | 143,211,398  | 95,477,390   |
| 12.1. Members Shares     |              |              |
|                          | 30/09/2021   | 30/09/2020   |
|                          | €            | €            |
| Shares at 1 October      | 89,431,705   | 77,975,399   |
| On transfer              | 45,520,893   | -            |
| Receipts                 | 37,010,274   | 35,530,826   |
| Withdrawals              | (35,983,593) | (24,074,521) |
| Shares at 30 September   | 135,979,280  | 89,431,705   |
| 12.2. Members Deposits   |              |              |
|                          | 30/09/2021   | 30/09/2020   |
|                          | €            | €            |
| Deposits at 1 October    | 6,045,685    | 5,800,142    |
| On transfer              | 2,143,851    | -            |
| Receipts                 | 6,156,445    | 6,175,923    |
| Withdrawals              | (7,112,882)  | (5,930,380)  |
| Deposits at 30 September | 7,232,118    | 6,045,685    |

Interest on deposits is declared annually by the Board, creditors contain interest payable €593, (2020: €3,310).

#### 13. Members Personal Current Accounts

|                      |          | 30/09/2021 | 30/09/2020 |
|----------------------|----------|------------|------------|
|                      | Accounts | €          | €          |
| Debit Balances       | 119      | (7,817)    | (9,693)    |
| Credit Balances      | 421      | 686,474    | 375,630    |
| Permitted Overdrafts | 9        |            |            |
| Total                |          | 678,657    | 365,937    |

#### 14. Creditors & Accruals

Other liabilities due within one year comprise

|                    | 30/09/2021<br>€ | 30/09/2020<br>€ |
|--------------------|-----------------|-----------------|
| Creditors          | 301,050         | 211,180         |
| Accruals           | 150,039         | 48,034          |
| Prize Draw Account | 1,521           | -               |
| Saving Stamps      | 110,960         | -               |
| Total              | 563,570         | 259,214         |

#### 15. Provision for liabilities

Provision for liabilities include the following:

#### **Deposit guarantee scheme and Levies**

The Credit Union is obliged to hold minimum deposits with the Central Bank of Ireland in the form of minimum reserves and deposits under the Deposit Guarantee Scheme. The Credit Union is liable for the charge at 0.02% of covered savings until 2024.

#### Provision for Employee Benefits

Provision for Employee Benefits relate to Holiday Pay. The holiday year runs from 1 January to 31 December each year and as at 30 September 2021 the Credit Union employees have accrued holiday entitlement which will be paid to them in the following financial year.

|                             | 30/09/2021 | 30/09/2020 |
|-----------------------------|------------|------------|
|                             | €          | €          |
| Short term payroll accruals | 14,448     | -          |
| Central Bank levies         | 57,600     | 39,999     |
| Total                       | 72,048     | 39,999     |

#### 16. Insurance against fraud

The Credit Union has insurance against fraud in the amount of €5,200,000 (2020: €5,200,000) in compliance with Section 47 of the Credit Union Act 1997, as amended.

#### 17. Interest Charged on Members Loans

Interest on Members Loans is charged in accordance with the Credit Unions registered rules and the Credit Union Act 1997, as amended.

#### 18. Returns to members

At the 30th of September the Directors have not proposed a distribution to members. Prior year amounts represent a dividend on shares of 0.00% and a rebate of loan interest at 0%

#### 19. Community and Charitable Distributions

The Board propose the transfer of €0 to the Community reserve, distributions made in the year refer to amounts previously authorised by resolution of the majority of members voting at the Annual General Meeting.

#### 20. Post Balance Sheet Events

There have been no significant events affecting the Credit Union since its year end.

#### 21. Commitments under operating leases

The Credit Union entered into a 20-year property lease on 19/01/2019, at 30 September the Credit Union had future minimum lease payments under a non-cancelable lease as follows

|                   | 30/09/2021 | 30/09/2020 |
|-------------------|------------|------------|
|                   | €          | €          |
| Less than 1 Year  | 35,055     | 35,055     |
| _1 to 5 years     | 93,480     | 140,220    |
| At 30th September | 128,535    | 175,275    |

#### 22. Financial instruments

The Credit Union is a retailer of financial instruments in the form of personal loans and savings products and uses financial instruments to invest in liquid assets and manage its surplus funds. The Credit Union does not raise funds from wholesale money markets in support of its retail operations. The Credit Union has a formal structure for managing risk, including formal risk policies, risk limits, reporting structures, mandates and other control procedures. This structure is reviewed regularly by the Board. The Credit Union does not use any derivative financial instruments, nor enter into any financial instruments for trading or speculative purposes. The Credit Union's assets and liabilities are measured on an ongoing basis at amortised cost. The table below analyses the Credit Union's assets and liabilities by category to which they are recognised and measured in accordance with accounting policies in note 1.

#### Carrying value by category 30th September 2021

|                             |                                       | Debt               | Financial                        | Other financial                  |                 |
|-----------------------------|---------------------------------------|--------------------|----------------------------------|----------------------------------|-----------------|
|                             | Debt instruments<br>at amortised cost | instruments        | liabilities at<br>amortised cost | instruments at<br>amortised cost | Total           |
| ASSETS                      | at amontised cost<br>€                | at fair value<br>€ | amortised cost<br>€              | amortised cost<br>€              | Total<br>€      |
| Cash and equivalents        | 16,943,265                            | -                  | -                                | -                                | 16,943,265      |
| Bank Deposits               | 65,367,278                            | -                  | -                                | -                                | 65,367,278      |
| Debt Securities             | 35,155,317                            | -                  | -                                | -                                | 35,155,317      |
| Members loans               | 37,969,155                            | -                  | -                                | -                                | 37,969,155      |
| Central Bank                | 4,918,301                             | -                  | -                                | -                                | 4,918,301       |
| Total financial assets      | 160,353,316                           | _                  | _                                | _                                | 160,353,31<br>6 |
| Non-financial assets        | , ,                                   |                    |                                  |                                  | 6,761,329       |
| Total                       | -                                     | -                  | -                                | -                                | 167,114,64<br>5 |
| LIABILITIES                 |                                       |                    |                                  |                                  |                 |
| Savings                     | -                                     | -                  | 143,211,398                      | -                                | 143,211,39<br>8 |
| Creditors and<br>Provisions | -                                     | -                  | 635,618                          | -                                | 635,618         |
| Other Member Funds          | -                                     | -                  | 981                              | -                                | 981             |
| Current Accounts            | -                                     | _                  | 678,657                          | _                                | 678,657         |
| Total financial liabilities |                                       |                    | 144,526,654                      |                                  | 144,526,65<br>4 |
| Reserves                    |                                       |                    |                                  |                                  | 22,587,991      |
| Total                       |                                       |                    |                                  |                                  | 167,114,64<br>5 |

#### Carrying value by category 30th September 2020

| ACCETC                      | Debt instruments at amortised cost | Debt instruments at fair value | Financial liabilities at amortised cost | Other financial instruments at amortised cost | Total       |
|-----------------------------|------------------------------------|--------------------------------|---|---|-------------|
| ASSETS                      | €                                  | €                              | €                                       | €   | €           |
| Cash and equivalents        | 8,004,068                          | -                              | -                                       | -   | 8,004,068   |
| Bank Deposits               | 39,106,393                         | -                              | -                                       | -   | 39,106,393  |
| Debt Securities             | 26,707,156                         | -                              | -                                       | -   | 26,707,156  |
| Members loans               | 26,390,158                         | -                              | -                                       | -   | 26,390,158  |
| Central Bank                | 5,031,399                          | -                              | -                                       | -   | 5,031,399   |
| Total financial assets      | 105,239,174                        | -                              | -                                       | -   | 105,239,174 |
| Non-financial assets        |                                    |                                |   |   | 5,519,623   |
| Total                       | -                                  | -                              | -                                       | -   | 110,758,797 |
| LIABILITIES                 |                                    |                                |   |   |             |
| Savings                     | -                                  | -                              | 95,477,390                              | -   | 95,477,390  |
| Creditors and<br>Provisions | -                                  | -                              | 299,213                                 | -   | 299,213     |
|                             | -                                  | -                              | 1,040                                   | -   | 1,040       |
| Current Accounts            | -                                  | -                              | 365,937                                 | -   | 365,937     |
| Total financial liabilities |                                    |                                | 96,143,580                              |   | 96,143,580  |
| Reserves                    |                                    |                                |   |   | 14,615,217  |
| Total                       |                                    |                                |   |   | 110,758,797 |

#### Liquidity Risk

Liquidity risk is the risk that the Credit Union will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Credit Union monitors liquidity requirements on a daily basis in line with specific policies in this area, approved by the Board and in line with Central Bank requirements. The liquidity risk appetite is supported by qualitative and quantitative measures that are monitored by the Board on a monthly basis.

The Credit Union's policy is to maintain sufficient funds in a liquid form at all times to ensure that the Credit Union can cover all fluctuations in funding, retain public confidence in the solvency of the Credit Union and to enable the Credit Union to meet its financial obligations and regulatory ratios.

The following table analyses the remaining contractual maturity of the Credit Union's financial assets and liabilities. In practice the contractual maturities are not always reflected in actual experience. For example, loans to members may be repaid ahead of contractual maturity or fall into arrears beyond that date. Members' savings accounts which are typically on demand can also be repaid later than on the earliest date on which repayment can be requested.

#### At 30 of September 2021

| Less than 1 | More than   | More than  | More than   | More  | Total  |
|-------------|---|--|---|---|--|
| year        | 1 year, but   | 3 years but  | 5 years but   | than 10   |  |
|             | not more  | not more   | not more  | years   |  |
|             | than 3  | than 5   | than 10   |   |  |
|             | years   | years  | years   |   |  |
| €           | €   | €  | €   | €   | €  |
| 16,943,265  |   |  |   |   | 16,943,265   |
|             |   |  |   |   |  |
| 8,667,278   | 15,750,000  | 21,250,000   | 19,700,000  | -   | 65,367,278   |
| 3,505,100   | 4,014,661   | 15,179,819   | 12,455,737  | -   | 35,155,317   |
| 2,327,122   | 12,138,154  | 20,081,337   | 4,643,855   | 621,351   | 39,811,819   |
| 4,918,301   | -   | -  | -   | -   | 4,918,301  |
| 36,361,066  | 31,902,815  | 56,511,156   | 36,799,592  | 621,351   | 162,195,980  |
|             | year  € 16,943,265  8,667,278 3,505,100 2,327,122 4,918,301 | year 1 year, but not more than 3 years € 16,943,265  8,667,278 15,750,000 3,505,100 4,014,661 2,327,122 12,138,154 4,918,301 - | year 1 year, but not more not more than 3 years but not more than 5 years | year 1 year, but not more than 3 years but not more than 3 years years years  € € € € € €  16,943,265  8,667,278 15,750,000 21,250,000 19,700,000 3,505,100 4,014,661 15,179,819 12,455,737 2,327,122 12,138,154 20,081,337 4,643,855 4,918,301 | year       1 year, but not more not more than 3 years       3 years but not more not more not more than 10 years       5 years but not more years       5 years but than 10 years         €       €       €       €       €       €       €         16,943,265       15,750,000       21,250,000       19,700,000       -       -         8,667,278       15,750,000       21,250,000       19,700,000       -       -         3,505,100       4,014,661       15,179,819       12,455,737       -       -         2,327,122       12,138,154       20,081,337       4,643,855       621,351       -       -       -       -         4,918,301       -       -       -       -       -       -       - |

| Financial liabilities       |             |           |           |         |        |             |  |
|-----------------------------|-------------|-----------|-----------|---------|--------|-------------|--|
| Savings                     | 126,709,869 | 7,384,248 | 8,099,359 | 959,954 | 57,968 | 143,211,398 |  |
| Current Accounts            | 678,657     |           |           |         |        | 678,657     |  |
| Total financial liabilities | 127.388.526 | 7.384.248 | 8.099.359 | 959.954 | 57.968 | 143.890.055 |  |

At the balance sheet date, the Credit Union had loan commitments of € 104,380 in the form of loans approved but undrawn/unissued in pipeline. Prior year amounts unissued € 166,591

#### At 30 September 2020

|                             | Less than 1<br>year | More than<br>1 year, but<br>not more<br>than 3<br>years | More than<br>3 years but<br>not more<br>than 5<br>years | More than<br>5 years but<br>not more<br>than 10<br>years | More<br>than 10<br>years | Total       |
|-----------------------------|---------------------|---|---|--|--------------------------|-------------|
| Financial assets            | €                   | ` €   | · €   | ` €  | €                        | €           |
| Cash & Cash                 | 8,004,068           |   |   |  |                          | 8,004,068   |
| Equivalents                 |                     |   |   |  |                          |             |
| Bank Deposits               | 7,606,393           | 10,000,000  | 11,500,000  | 10,000,000   | -                        | 39,106,393  |
| Debt Securities             | 3,522,187           | 4,038,873   | 15,180,653  | 3,965,443  | -                        | 26,707,156  |
| Members loans               | 2,180,423           | 9,813,005   | 14,666,243  | 1,054,412  | 78,418                   | 27,792,501  |
| Funds at Central Bank       | 5,031,399           | -   | -   | -  | -                        | 5,031,399   |
| Total financial assets      | 26,344,470          | 23,851,878  | 41,346,896  | 15,019,855   | 78,418                   | 106,641,517 |
| Financial liabilities       |                     |   |   |  |                          |             |
| Savings                     | 82,402,582          | 6,065,880   | 6,705,544   | 284,764  | 18,620                   | 95,477,390  |
| Current Accounts            | 365,937             |   | •   | •  | ·                        | 365,937     |
| Total financial liabilities | 82,768,519          | 6,065,880   | 6,705,544   | 284,764  | 18,620                   | 95,843,327  |

#### **Credit risk**

The Credit Union's credit risk arises from its portfolio of loans to members and from potential losses on investments with other financial institutions that could result from the failure of treasury counterparties to observe the terms of the contract entered into. The Credit Union has no risk appetite for material credit losses, this is controlled through observations of legislation and regulations, the appointment of committees, credit quality rules, underwriting standards and counterparty limits.

All loan applications are assessed with reference to the Credit Union's lending policy. Changes to policy are approved by the Board and the approval of loan applications is mandated. Appropriate credit limits have been established by the Board for individual exposures and together with Central Bank guidelines on credit exposures. Policies are continually monitored by the Board, Board Oversight Committee and internal audit.

Credit risk in respect of treasury counterparties is assessed using a number of methodologies to include rating agencies and Central Bank Regulations. For treasury related counterparties, the Credit Union is limited to a maximum 20% exposure to any one counterparty of investments made.

The Credit Union's maximum credit risk exposure is detailed in the table below:

|  | 30/09/2021   | 30/09/2020   |
|--|--------------|--------------|
|  | €            | €            |
| Cash and liquid assets                         | 16,943,265   | 8,004,068    |
| Investments                                    | 105,440,896  | 70,844,948   |
| Members' loans                                 | 39,811,819   | 27,792,501   |
| Less savings attached to loans                 | (17,594,596) | (14,266,944) |
| Total balance sheet exposure                   | 144,601,384  | 92,374,573   |
| Off Balance Sheet- Loans approved but unissued | 104,380      | 166,591      |
| Total Exposure                                 | 144,705,764  | 92,541,164   |

#### Credit quality analysis of counterparties

The table below sets out information about the exposure the Credit Union has to counterparties for debt securities, and other investments /liquid cash deposits with credit institutions. Amounts held with financial institutions are analysed by their Moodys Credit rating at the year-end.

|       | 30/09/2021  | 30/09/2020 |
|-------|-------------|------------|
|       | €           | €          |
| A1    | 31,352,218  | 18,686,444 |
| A2    | 45,152,639  | 29,946,444 |
| A3    | 1,000,000   | -          |
| Aa2   | -           | 2,000,000  |
| Aa3   | 2,957,804   | 2,948,824  |
| Baa1  | 9,485,537   | 9,478,478  |
| Baa2  | 10,539,911  | 8,045,385  |
| Baa3  | 10,069,797  | -          |
| BBB   | 97,789      | 98,344     |
| Total | 110,655,695 | 71,203,919 |

At the balance sheet date there are no provisions for impairment against any investment made by the Credit Union.

#### Credit quality analysis of loans to members

|                               | 30/09/2021 | 30/09/2020 |
|-------------------------------|------------|------------|
|                               | €          | €          |
| Neither past due nor impaired | 36,508,544 | 25,288,325 |
| 1 to 9 weeks                  | 2,028,687  | 1,574,627  |
| 10 to 18 weeks                | 237,429    | 235,726    |
| 19 to 26 weeks                | 188,483    | 79,028     |
| 27 to 39 weeks                | 197,655    | 98,666     |
| 40 to 52 weeks                | 91,307     | 110,282    |
| 53 weeks plus                 | 559,714    | 405,847    |
| Total                         | 39,811,819 | 27,792,501 |
| Impairment Allowance          |            |            |
| Individual                    | 1,009,472  | 816,174    |
| Collective                    | 833,192    | 586,169    |
| Total Allowance               | 1,842,664  | 1,402,343  |

#### **Market Risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: currency risk, interest rate risk and other price risk. Of these, only interest rate risk is significant for the Credit Union. The Credit Union is not directly exposed to currency risk as it deals only with products in euro, and its products are only interest orientated so are not exposed to other pricing risks.

The Credit Union is exposed to movements in interest rates reflecting the mismatch between the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or if earlier, the dates on which the instruments mature. The Credit Union manages this exposure on a regular basis, within the limits set by the Board, however as the Credit Union only declares its dividends at the year-end based on such market rates, the board considers its sensitivity to such rates as marginal.

#### 23. Transfer of Engagements

On the 27 September 2021, Tower Credit Union (TCU) accepted the transfer of engagements from Greenhills & District Credit Union Limited. The fair valued assets and liabilities of GCU at the 27 September 2021 were incorporated into the balance sheet of TCU. Tower Credit Union did not pay any consideration in respect of the transfer, as on the date the members of Greenhills and District Credit Union became members of Tower Credit Union Limited, and thereby became entitled to the interests associated with membership. In applying the acquisition method of accounting for the business combination, the members interests transferred by GCU represents the consideration transferred for the net assets acquired. The consideration has been estimated as equivalent to the fair value of the members interest in GCU at the date of transfer.

|                      | Greenhills &    |             |              |
|----------------------|-----------------|-------------|--------------|
|                      | District Credit | Fair Value  |              |
| At September 27,2021 | Union           | Adjustments | Total        |
| Cash & Investments   | 43,066,747      | -           | 43,066,747   |
| Members Loans        | 11,906,834      | -           | 11,906,834   |
| Fixed Assets         | 1,329,281       | -           | 1,329,281    |
| Other Receivables    | 222,453         | -           | 222,453      |
| Member Shares        | (45,520,893)    | -           | (45,520,893) |
| Member Deposits      | (2,143,581)     | -           | (2,143,581)  |
| Other Liabilities    | (288,600)       | -           | (288,600)    |

| Loan Provisions              | (668,486)   | - | (668,486)   |
|------------------------------|-------------|---|-------------|
| Fair Value of Net Assets     | 7,903,755   | - | 7,903,755   |
| Members Reserves transferred | (7,903,755) |   | (7,903,755) |

There were no fair value adjustments on transfer, any adjustments having taken in place in GCU prior to transfer

#### 24. Comparative Information

Comparative information has been reclassified where necessary to conform to current year presentation, and present greater information to the users of the financial statement. The changes have not resulted in a change of surplus or the asset and liability position of the Credit Union in the prior year.

#### **Rule Amendments**

#### Motion 1

That this Annual General Meeting agrees to delete Rule 63(4) of the Standard Rules for Credit Unions (Republic of Ireland) to remove the requirement for credit unions to complete and return the Return of Officers form to the Irish League of Credit Unions.

#### Motion 2

Rule 98(2)(d)

That this Annual General Meeting amends Rule 98(2)(d) by the deletion of "and" in line 4 so as to read as follows:

(d) shall, within the relevant period, be delivered personally or by post to the Bank, to the auditor, to the Irish League of Credit Unions and to each member of the credit union and, if delivered by post to any member, shall be so delivered to the address of that member as recorded in the books of the credit union;

#### Motion 3

Rule 99(3)(a)

That this Annual General Meeting amends Rule 99(3)(a) of the Standard Rules for Credit Unions (Republic of Ireland) to provide for the notice requirements for an adjourned meeting (to include information with respect to an electronic meeting) so as to read as follows:

- (3) Subject to paragraph (3) in rule 98:
- (a) Paragraph (2)(a), (b), (d), (e), (f) of Rule 98 shall apply to a notice under paragraph (2)(b) of this rule as they apply to a notice under paragraph (1) of that rule; and

Motions 2 and 3 are technical amendments to rule changes relating to the holding of virtual AGMs that were passed at the 2020 AGM in April. The purpose of these amendments is to bring the wordings into line with that recommended by the Irish League of Credit Unions.



Meet Amy.

Amy has a good credit rating.

Amy wants to reduce her monthly outgoings.

Amy is repaying €700 per month on her personal loans

She is also paying the minimum balance on her credit card, but the amount she owes on the card never seems to go down

Amy has decided to Switch and Save

Amy now has one easy affordable repayment of €350.

Monthly repayment of €383.46 with APR of 7.76% based on a loan amount of €25,000 over a repayment period of 84 months. Total cost of credit €7,204.13. Total amount repayable €32,204.13. Terms and conditions apply.

Tower Credit Union Limited is regulated by the Central Bank of Ireland

#### **Statement of the Board Oversight Committee Responsibilities**

The Credit Union Act, 1997 (as amended) requires the appointment of a Board Oversight Committee to assess whether the board of directors has operated in accordance with Part IV, Part IVA and any regulations made for the purposes of Part IV or Part IVA of the Credit Union Act, 1997 (as amended) and any other matter prescribed by the Bank in respect of which they are to have regard to in relation to the board of directors.

#### **Report of the Board Oversight Committee**

The board oversight committee met collectively on 12 occasions during the year for the purposes of carrying out its statutory responsibilities.

In compliance with Section 76O (1) (b) of the Credit Union Act 1997 (as amended) "the Act" the committee met with the board of directors to report on its assessment of whether the board of directors had operated in accordance with Part IV and Part IVA of the Act and any regulations relating to Part IV and Part IVA.

The committee confirms that as provided for in Section 76O (3) of the Act it had access at all times to the books and documents of the credit union.

In order to carry out its responsibilities, the committee was represented at all regular monthly meetings of the board of directors and at meetings of board committees held during the year.

The committee confirms that in its opinion the board of directors has complied with the requirements of Part IV and Part IVA of the Credit Union Act 1997 (as amended).

In conclusion, on behalf of the committee I wish to thank the directors, volunteers and staff for their cooperation during the past year.

Ciaran Fitzgerald Chair of the Committee 24 November 2021

#### **Report of the Nominations Committee**

The Nominations Committee is appointed annually by the board of directors and its responsibilities are defined by Section 56B of the Credit Union Act. Its role is to identify suitable candidates for nomination to the board of directors to fill the vacancies that arise from time to time. By law, candidates for election to the board must be proposed through the Nominations Committee, i.e. they can't be nominated from the floor at the Annual General Meeting. The Nominations Committee is also responsible for carrying out the required Fitness & Probity due diligence on all candidates for election and for ensuring that all directors are given adequate induction and training and are aware of the time commitment involved in the role. In addition, the committee must ensure that there is a robust succession plan in place for the board.

#### Vacancies to be filled at AGM 2020

This year there are vacancies for six (6) directors and one member of the Board Oversight Committee.

#### **Succession Planning**

To fulfil its obligations under Section 56B, the nomination committee sought expressions of interest for the vacancies on the board of directors and board oversight committee. Prospective candidates for election to the board were given an introduction to the role of the board of directors and were made aware of the time commitment expected in respect of each role.

#### **Fitness and Probity**

The Nominations Committee confirms that the credit union has performed the necessary due diligence in respect of all candidates nominated to fill vacancies on the board oversight committee and board of directors and is satisfied that the persons nominated are compliant with the fitness and probity standards for credit unions issued under Section 50 of the Central Bank Reform Act 2010.

#### **Board of Directors**

The names of the candidates to fill the vacancies on the Board of Directors and Board Oversight Committee will be communicated to members in advance of the AGM in April 2021.

Joseph Menton Chair of the Committee 24 November 2021

#### **Report of the Credit Committee**

The role of the Credit Committee is to oversee the lending operation in the credit union and to ensure that our lending is compliant with all relevant regulation and legislation. The vast majority of our loans are assessed and approved by Credit Officers in our branches, but some loans fall outside their remit and the Credit Committee meets on a weekly basis to consider such applications. We are delighted to report that despite the ongoing pandemic and its impact on our members, 7,099 loans amounting to €21.2m were advanced to members in the year ended 30<sup>th</sup> September 2021.

Lending is one of the core activities of the credit union and is the key determinant of our long-term viability and success. All members are eligible to apply for a loan, irrespective of their savings history with the credit union. All applications are individually assessed and while we would like to approve all loans, our processes must ensure that there is no undue risk to either the individual borrower or to our savers, who provide the funds that we lend. The borrower's ability to repay must be the key factor in the lending decision and we have a duty not to facilitate excessive indebtedness, which can have serious financial and psychological implications for borrowers.

In the past eighteen months we have introduced some new, high-value loan products aimed at the provision of larger loans, mainly for home-related expenditure. Our Home Renovation Loan, with a rate of 7.5% (APR 7.75%) can provide up to €70,000 for bigger ticket items such as house extensions, log cabins, conservatories, etc. We are part of the Greener Homes scheme, which is a one-stop solution for improving the Building Energy Rating of your home and thereby reducing your energy costs. The scheme provides assistance with the Grant process and the credit union can provide a loan for the net amount (cost minus grant) at very low rates of interest. Of course we can lend for just about any purpose, so please keep us in mind for your (or your friends' and family's) borrowing needs.

Finally, I wish to thank the directors and staff for their hard work and assistance during the year

Kieran Carroll Chair of the Committee 24 November 2021

#### Applying for a Loan? Help us to Help You!

We aim to decide on loan applications as quickly as possible. The main consideration in granting a loan is the ability of the member to repay the loan and to properly assess this, we often need independent confirmation of the member's income and outgoings, including other debt repayments. To help speed up a decision, please bring the following documents applying for a loan:

## Personal Application – member employed or on Social Welfare

- Two recent payslips or social welfare slips
- A recent bank statement for three months (to include the current month)
- Member Passbook / ID.

#### **Self Employed Members**

- Certified Accounts or Notice of Assessment
- Tax Clearance Certificate
- A recent bank statement for three months
- Member Passbook / ID



#### **Report of the Credit Control Committee**

The role of the credit control committee is to seek to ensure the repayment of loans in accordance with loan agreements. The day-to-day work is carried out by the Credit Control Manager and his staff, with the committee mainly having an oversight and approval role but also an involvement in some individual cases. The committee meets at least monthly to review the performance of the credit union's loan book and reports its findings to the monthly meeting of the board of directors.

#### **Loan Arrears**

Reminder letters are issued to all members whose loan accounts fall into arrears. The credit union writes to members in arrears to make them aware of its reporting requirements to the Central Credit Register. This is to give the member the opportunity to bring their account up to date before the arrears are reported. Where members respond to the letters, no further action is taken.

The number of arrears letters issued to members during the year ended 30 September 2021 was 3,622 (2020: 5,139). The response to the letters was very positive with most members arranging to bring their accounts up to date.

Members who are experiencing difficulties in meeting their agreed loan repayments should contact the credit union as soon as their financial circumstances change. Failure to engage with the credit union (and / or other lenders) could result in their loans going into arrears which could potentially damage their credit rating. It is much easier to manage financial problems if they are dealt with at an early stage. Members who approach the credit control team in these circumstances will be dealt with in a sympathetic manner and in complete confidence.

The Money Advice & Budgeting Service (MABS) provides a free, independent and confidential service to people who may be having trouble with managing their debt. The MABS helpline number is 0818 07 2000 or visit www.mabs.ie for further information.

#### Loan Rescheduling

Rescheduling occurs where the credit union and the member agree to amend the member's loan repayment, thereby changing the agreed repayment term of the loan, usually to a longer term. The committee approved 43 applications for loan rescheduling during the year. It is important to note that rescheduling a loan may restrict access to further credit.

#### **Bad Debts**

A total of 110 (2020: 149) loans in the sum of €249,915 (2020: €278,605) were written off to the credit union's bad debts register during the year. Bad debts recovered this year amounted to €433,322 (2020: €430,700). These loans remain due and owing and the credit union continues to seek repayment from the members.

In conclusion, on behalf of the committee, I want to thank the board of directors, credit control manager and credit union staff for the support given to the committee during the year.

Joe Menton
Chair of the Committee
24 November 2021

#### **Report of the Membership Committee**

The membership committee's role has evolved from the consideration and approval of membership applications (which is now primarily conducted by Membership Officers in our branches) to the oversight and implementation of the credit union's membership strategy. The committee meets monthly to carry out its remit and reports to the monthly board meeting. The following table shows the membership details of the credit union for the year ended 30 September 2021.

| Membership at start of year                | 27,377 |
|--|--------|
| New members admitted during the year       | 1,239  |
| Members coming in from Greenhills          | 8,402  |
| Memberships reactivated during the year    | 136    |
| Accounts closed during the year            | 933    |
| Number of members who died during the year | 239    |
| Number of members at year end              | 36,012 |

On behalf of the board and staff of the credit union, we would especially like to welcome the members from Greenhills into Tower.

#### Who may become a Member of Tower Credit Union?

Any person who lives or works in Brittas, Citywest, Clondalkin, Greenhills, Neilstown, Newcastle, Rathcoole, or Saggart. To become a member of the credit union an applicant must provide the following;

- i. proof of identity;
- ii. verification of permanent place of residence; and
- iii. proof of tax identification number (PPS number).

#### **Insurance Benefits**

Tower Credit Union provides Loan Protection Insurance Cover and Life Savings Insurance Cover free of charge to eligible members.

#### **Loan Protection Insurance**

The cover provided by this insurance means that any outstanding loan balance will be repaid in full on the death of an eligible member. This year 49 loans to the value of €225,266 were repaid under this policy.

#### **Life Savings Insurance**

This insurance covers up to €5,000 of a member's savings in the event of their death. This year, 161 Life Savings claims were paid totaling €335,441.

Should you have any queries regarding membership of the credit union please call into any of our offices and our staff will be happy to assist you. Alternatively, you may visit www.towercu.ie.

Dean Alford
Chair of the Committee
24 November 2021

#### **Report of the Community Development Committee**

The community development committee administers the Community Development Fund (CDF) on behalf of the credit union. The committee meets monthly to consider applications for funding from the CDF.

The Community Development Fund was established by the members at the 2003 AGM to be used for social, cultural or charitable purposes (including community development). As well as supporting local charities and organisations, the fund may be used to support national charities.

Organisations seeking funding from the CDF must apply in writing on a form provided by the credit union for that purpose and must state briefly how the funding will be used by the organisation. Occasionally, the committee may invite applicants to meet the committee when considering an application for funding.

This year the committee approved 24 (2020: 39) applications for funding totaling €29,480 (2020: €18,948). Since the CDF was established the credit union has made a total of €720,774 in charitable donations and contributions to community projects.

On behalf of the committee, I would like to thank the board of directors and credit union staff for their assistance during the year.

Robert Dowds

Chair of the Committee

24 November 2021

#### **Anti-Money Laundering / Countering the Finance of Terrorism**

#### **Important Notice**

Please note that under the Criminal Justice (Money Laundering and Terrorist Financing) Acts 2010 to 2018 and conforming with European Legislation and Directives in these matters, credit unions are legally obliged to prevent and assist in the prevention of Money Laundering and Terrorist Financing.

In compliance with this legislation and to ensure that the credit union has up-to-date information on its members, you may be asked to verify:

- Your identity, address and PPS number
- The source of funds you may wish to lodge into your account
- The beneficial ownership of any funds in your account
- The intended purpose for the use of any funds in your account

To ensure that the information is up to date, you may from time to time be asked to refresh the information that we hold. Credit unions are also obliged to maintain details and copies of all documents used in establishing any of the above considerations and have them available for inspection by any or all of the following persons in accordance with law:

- The Central Bank
- An Garda Síochána
- The Revenue Commissioners

Your cooperation and assistance with credit union personnel performing these functions is very much appreciated.

#### **General Information for Members**

**Death Benefit Insurance**: From 1<sup>st</sup> March this year, the credit union will cease paying DBI as an operational expense. Instead, members will be able to avail of a new product called Death Benefit Plus. This allows members to choose the level of cover they require, with available amounts between €3,000 and €15,000. The premium to be paid depends on the level of covered required and the member's age at the time of taking out the insurance. The premium amount is then fixed for the duration of the policy.

**Loan Protection & Life Savings Insurance**: Eligible members are provided with this cover at no additional cost (T&Cs apply). Loan Protection Insurance will cover the outstanding balance of your loan account in the event of your death and Life Savings Insurance will cover up to €5,000 in savings.

Central Credit Register (CCR) Information: All lenders are obliged to obtain and report data relating to all loan applicants to the Central Credit Register for loans of €500 or more. Lenders are also obliged to run a Central Credit Register enquiry on all loan applications of €2,000 and over. For us to fulfil our regulatory requirements, we must obtain proof of a member's Personal Public Service Number (PPSN). Please note we have strong controls in place to ensure that sensitive data such as your PPSN information is protected.

**Minimum Savings Requirement**: Members are required to maintain a minimum balance of €10 in their Share Account to retain membership of Tower Credit Union. If your share balance falls below this amount, your membership with cease.

**Affiliation Fee**: The fee that the credit union pays for its affiliation to the Irish League of Credit Unions is apportioned across all members over the age of 16 and is deducted from savings after the AGM. The amount (roughly €1.75) will be presented and voted upon at the AGM.

**Dormant Accounts**: If an account has had no member–initiated transaction for a period of three years, it will automatically be flagged as dormant. The member will be notified by letter to their last known address. To re-activate the account the member must call into any Tower Credit Union office with up-to-date proof of address, photographic ID and evidence of their PPSN, and must make a lodgment to their account.

Member Prize Draw: Greenhills & District Credit Union operated a Member Prize Draw, and the board of directors has decided to extend this to all members of Tower Credit Union. The draw is operated on a break-even basis and all funds collected are paid back in prizes. The draw is run every two months (February, April, June, August, October and December) and costs €33 per annum, with six deductions of €5.50 being made from participants' accounts. If you wish to be included, you should call to any of our offices or download and complete a Prize Draw Application Form from our website and post or drop it in to any of our branches. Terms and Conditions apply.

**Your Nomination(s)**: Nomination is the process for release of the funds in your account to a third party of your choice in the event of your death. All members should consider completing a Form of Nomination. If you don't do so, your funds become part of your estate and are dealt with through your will, or through the intestacy process if you don't have a will. You can check your nomination at any of our offices. Nomination forms must be witnessed by a credit union official.

- The statutory maximum amount that can pass under a nomination is €23,000.
- Nomination(s) must be in writing you can get a nomination form at any branch or on our website.
- Nominations are not revocable or variable by the terms of your will or a codicil to your will.
- Nominations are automatically revoked should your nominee die before you.
- Nominations are automatically revoked by your subsequent marriage.
- A legal separation or divorce will not invalidate a nomination. Consequently, if your marital status changes you should review your nomination.
- A person under 16 years of age cannot make a valid nomination.
- If you need to change your nomination you must complete a new nomination form.

**Complaints**: Tower Credit Union makes every effort to provide the best quality experience and service to the members. However, we recognise that things may go wrong from time to time. The Credit Union takes all Member complaints seriously and has put procedures in place to ensure that complaints are dealt with in a professional manner. Tower Credit Union fully complies with Rule 108 of the Standard Rules for Credit Unions and full details of the process can be found on our website or in any of our offices.

# EDUCATION LOANS Circuit

current





WE HAVE ALL YOUR EDUCATION NEEDS COVERED WITH STUDENT LOANS AND CURRENT ACCOUNTS

Tower Credit Union Limited is regulated by the Central Bank of Ireland

#### **Deposit Guarantee Scheme - Depositor Information Sheet**

| Basic information about the protection of your eligible deposits              |   |  |
|---|---|--|
| Eligible deposits in Tower Credit Union Limited are protected by:             | The Deposit Guarantee Scheme ("DGS") (1)  |  |
| Limit of protection:  | €100,000 per depositor per credit institution (2)   |  |
| If you have more eligible deposits at the same credit institution:            | All your eligible deposits at the same credit institution are 'aggregated' and the total is subject to the limit of €100,000 (2)                  |  |
| If you have a joint account with other person(s):                             | The limit of €100,000 applies to each depositor separately (3)  |  |
| Reimbursement period in case of credit institution's failure:                 | 10 working days (4)   |  |
| Currency of reimbursement:  | Euro  |  |
| To contact Tower Credit Union Limited for enquiries relating to your account: | Tower Credit Union Limited, 22 Main Street, Clondalkin, Dublin 22 Tel: 01 4570884 www.towercu.ie  |  |
| To contact the DGS for further information on compensation:                   | Deposit Guarantee Scheme, Central Bank of Ireland, New Wapping Street, North Wall Quay, Dublin 1 Tel: 01-224 5800 Email: info@depositguarantee.ie |  |
| More information:   | www.depositguarantee.ie   |  |

#### **Additional information**

#### (1) Scheme responsible for the protection of your deposit

Your deposit is covered by a statutory deposit guarantee scheme. If insolvency should occur, your eligible deposits would be repaid up to €100,000.

#### (2) General limit of protection

If a covered deposit is unavailable because a credit institution is unable to meet its financial obligations, depositors are repaid by the DGS. This repayment covers at maximum €100,000 per person per credit institution. This means that all eligible deposits at the same credit institution are added up in order to determine the coverage level. If, for instance, a depositor holds a savings account with €90,000 and a current account with €20,000, he or she will only be repaid €100,000.

#### (3) Limit of protection for joint accounts

In case of joint accounts, the limit of €100,000 applies to each depositor. However, eligible deposits in an account to which two or more persons are entitled as members of a business partnership, association or grouping of a similar nature, without legal personality, are aggregated and treated as if made by a single depositor for the purpose of calculating the limit of €100,000.

#### (4) Reimbursement

The responsible deposit guarantee scheme is:

Deposit Guarantee Scheme, Central Bank of Ireland, New Wapping Street, North Wall Quay, Dublin 1. Tel: 01-224 5800. Email: info@depositguarantee.ie.

Website: www.depositguarantee.ie. It will repay your eligible deposits (up to €100,000) within 10 working days from 1 January 2021 to 31 December 2023; and within 7 days from 1 January 2024 onwards, save where specific exceptions apply. Where the repayable amount cannot be made available within seven working days

depositors will be given access to an appropriate amount of their covered deposits to cover the cost of living within five working days of a request. Access to the appropriate amount will only be made on the basis of data provided by the credit institution. If you have not been repaid within these deadlines, you should contact the deposit guarantee scheme.

#### (5) Temporary high balances

In some cases eligible deposits which are categorised as "temporary high balances" are protected above €100,000 for six months after the amount has been credited or from the moment when such eligible deposits become legally transferable. These are eligible deposits relating to certain events which include: (a) certain transactions relating to the purchase, sale or equity release by the depositor in relation to a private residential property; (b) sums paid to the depositor in respect of insurance benefits, personal injuries, disability and incapacity benefits, wrongful conviction, unfair dismissal, redundancy, and retirement benefits; (c) the depositor's marriage, judicial separation, dissolution of civil partnership, and divorce; (d) sums paid to the depositor in respect of benefits payable on death; claims for compensation in respect of a person's death or a legacy or distribution from the estate of a deceased person. More information can be obtained at www.depositguarantee.ie

#### (6) Exclusions

A deposit is excluded from protection if: (1) The depositor and any beneficial owner of the deposit have never been identified in accordance with money laundering requirements. (2) The deposit arises out of transactions in connection with which there has been a criminal conviction for money laundering. (3) It is a deposit made by a depositor which is one of the following: • credit institution • financial institution • investment firm • insurance undertaking • reinsurance undertaking • collective investment undertaking • pension or retirement fund (Deposits by Small Self-Administered Pension Schemes are not excluded) • public authority Further information about exclusions can be obtained at <a href="https://www.depositguarantee.ie">www.depositguarantee.ie</a>

#### Other important information

In general, all retail depositors and businesses are covered by the Deposit Guarantee Scheme. Exceptions for certain deposits are stated on the website of the Deposit Guarantee Scheme. Your credit institution will also inform you on request whether certain products are covered or not. If deposits are eligible, the credit institution shall also confirm this on the statement of account.

# HOLIDAY STAYCATION LOANS

ONE THING IS FOR SURE WE ALL NEED A BREAK AWAY TO RECHARGE!
AN EXOTIC HOLIDAY OVERSEAS? OR A RELAXING STAYCATION AT HOME
WE'VE GOT YOU COVERED AT TOWERCU FOR 2022

